

REGULAR RATES

Single Piece Letter (stamp)	.55
Single Piece Letter (metered)	.50
Single Piece Postcard	.35
Single Piece Flat	1.00
Additional 1oz. Letter & Flat	.15

DISCOUNT LETTERS

Mixed AADC	.439
AADC	.419
5-Digit	.389
Presorted Machinable	.46
1 oz. Non Mach Surcharge	.15

DISCOUNT FLATS

Mixed ADC	.716
ADC	.620
3-Digit	.577
5-Digit	.43
Presort (non-auto)	.810
Add'l oz.	.20

DISCOUNT POSTCARDS

Mixed AADC	.276
AADC	.270
5-Digit	.260
Presorted	.285

**MARKETING MAIL
NON-PROFIT RATE
Letter**

AUTOMATION

	<i>None</i>
Mixed AADC	.178
AADC	.163
5-Digit	.138

NON-AUTOMATION (MACHINABLE)

Mixed AADC	.184
AADC	.174

NON-AUTOMATION (NON-MACHINABLE)

Mixed AADC	.581
AADC	.508
3-Digit	.486
5-Digit	.418

ENHANCED CARRIER ROUTE-LETTER

Basic	.218
High Density	.166
High Density Plus	.144
Saturation	.136

DESTINATION ENTRY RATES

	Network Distribution Center (NDC)	Sectional Center Facility (SCF)
Mixed AADC	.158	N/A
AADC	.143	.137
5-Digit	.118	.112
Mixed AADC	.164	N/A
AADC	.154	.148
Mixed AADC	.561	N/A
AADC	.488	.482
3-Digit	.466	.460
5-Digit	.398	.392
Basic	.187	.181
High Density	.128	.121
High Density Plus	.106	.099
Saturation	.098	.091

**MARKETING MAIL
NON-PROFIT RATE
More than 4 oz.**

DESTINATION ENTRY RATES

	per piece+		per lb.		
	per piece+	per lb.	per lb.	per lb.	per lb.
NON-AUTOMATION					
Non-Auto Mixed ADC	.309	.793	.621	N/A	N/A
ADC	.274	.793	.621	.577	N/A
3-Digit	.218	.793	.621	.577	N/A
5-Digit	.125	.793	.621	.577	N/A
ENHANCED CARRIER ROUTE (pieces weighing more than 3.3 oz.)					
Basic	.084	.535	.410	.384	.341
High Density	.057	.436	.281	.253	.192
High Density Plus	.035	.436	.281	.253	.192
Saturation	.027	.436	.281	.253	.192

**MARKETING MAIL
NON-PROFIT RATE
Non-Letter**

DESTINATION ENTRY RATES

	Network Distribution Center (NDC)	Sectional Center Facility (SCF)	Destination Delivery Unit (DDU)
AUTOMATION			
Mixed ADC	.488	.445	N/A
ADC	.430	.387	.376
3-Digit	.365	.322	.311
5-Digit	.240	.197	.186
NON-AUTOMATION			
Mixed AADC	.507	.464	N/A
AADC	.472	.429	.418
3-Digit	.416	.373	.362
5-Digit	.323	.280	.269
ENHANCED CARRIER ROUTE			
Basic	.218	.187	.181
High Density	.166	.128	.121
High Density Plus	.144	.106	.099
Saturation	.136	.098	.091



POSTAGE
Rates
JANUARY 26
2020

REGULAR RATES

Single Piece Letter (stamp)	.55
Single Piece Letter (metered)	.50
Single Piece Postcard	.35
Single Piece Flat	1.00
Additional 1oz. Letter & Flat	.15

DISCOUNT LETTERS

Mixed AADC	.439
AADC	.419
5-Digit	.389
Presorted Machinable	.46
1 oz. Non Mach Surcharge	.15

DISCOUNT FLATS

Mixed ADC	.716
ADC	.620
3-Digit	.577
5-Digit	.43
Presort (non-auto)	.810
Add'l oz.	.20

DISCOUNT POSTCARDS

Mixed AADC	.276
AADC	.270
5-Digit	.260
Presorted	.285

MARKETING MAIL COMMERCIAL RATE Letter

AUTOMATION

Mixed AADC	None	.299	.279	N/A
AADC		.284	.264	.258
5-Digit		.259	.239	.233

NON-AUTO (MACHINABLE)

Mixed AADC	.305	.285		N/A
AADC	.295	.275		.269

NON-AUTO (NON-MACHINABLE)

Mixed AADC	.702	.682		N/A
AADC	.629	.609		.603
3-Digit	.607	.587		.581
5-Digit	.539	.519		.513

ENHANCED CARRIER ROUTE

Basic	.294	.271		.265
High Density	.209	.190		.186
High Density Plus	.201	.182		.178
Saturation	.191	.172		.168

DESTINATION ENTRY RATES

	Network Distribution Center (NDC)	Sectional Center Facility (SCF)
Mixed AADC	.279	N/A
AADC	.264	.258
5-Digit	.239	.233
Mixed AADC	.285	N/A
AADC	.275	.269
Mixed AADC	.682	N/A
AADC	.609	.603
3-Digit	.587	.581
5-Digit	.519	.513
Basic	.271	.265
High Density	.190	.186
High Density Plus	.182	.178
Saturation	.172	.168

MARKETING MAIL COMMERCIAL RATE More than 4 oz.

DESTINATION ENTRY RATES

NON-AUTOMATION	None		Network Distribution Center (NDC)	Sectional Center Facility (SCF)	Destination Delivery Unit (DDU)
	per piece+	per lb.			
Mixed ADC	.451	.935	.763	N/A	N/A
ADC	.416	.935	.763	.719	N/A
3-Digit	.360	.935	.763	.719	N/A
5-Digit	.267	.935	.763	.719	N/A
ENHANCED CARRIER ROUTE					
Basic (other entry)	.126	.705	.580	.554	.511
High Density	.098	.609	.454	.426	.365
High Density Plus	.080	.609	.454	.426	.365
Saturation	.072	.609	.454	.426	.365

MARKETING MAIL COMMERCIAL RATE Non-Letter

DESTINATION ENTRY RATES

AUTOMATION

Mixed ADC	None	.666	.623	N/A	N/A
ADC		.608	.565	.554	N/A
3-Digit		.543	.500	.489	N/A
5-Digit		.418	.375	.364	N/A

NON-AUTOMATION

Mixed ADC	.685	.642		N/A	N/A
ADC	.650	.607		.596	N/A
3-Digit	.594	.551		.540	N/A
5-Digit	.501	.458		.447	N/A

ENHANCED CARRIER ROUTE

Basic	.302	.265		.264	.254
High Density	.250	.212		.205	.189
High Density Plus	.232	.194		.187	.171
Saturation	.224	.186		.179	.163

	Network Distribution Center (NDC)	Sectional Center Facility (SCF)	Destination Delivery Unit (DDU)
Mixed ADC	.623	N/A	N/A
ADC	.565	.554	N/A
3-Digit	.500	.489	N/A
5-Digit	.375	.364	N/A
Mixed ADC	.642	N/A	N/A
ADC	.607	.596	N/A
3-Digit	.551	.540	N/A
5-Digit	.458	.447	N/A
Basic	.265	.264	.254
High Density	.212	.205	.189
High Density Plus	.194	.187	.171
Saturation	.186	.179	.163

Kent Communications is a one-stop resource for all your print and mail needs.

We offer a complete range of communications solutions to organizations of all sizes. From concept to results measurement, our staff will help you choose the best processes given your budget, objectives, and time requirements.

Our mission is to provide the highest level of personal service. We are a full-service communications partner

and nothing is more important to us than giving our customers the support they need to meet their marketing goals.

DESIGN
Print
Mail
E-Marketing
Daily Mail
Pickup & Sort

We strive to be a resource our customers can trust to provide the most efficient and dynamic solutions available in the marketplace. If you would like more information about the USPS rate increase or any of our print and mail services, please call us at 616.957.2120.